



Create more value and opportunities
While shortening your sales cycle.

That's the power of the

VELOCITY MINDSET™



Ron Karr's *Velocity Mindset™* provides sales teams with modern approaches on how to capitalize on more opportunities and walk away with more deals in less time.

Ron Karr, CSP enthusiastically motivates and trains your organization to achieve and exceed sales goals with the following solutions:

- Increase productivity with teams of superstars
- Position products / services more powerfully
- Become a problem solver to outdo the competition
- Achieve greater results in less time
- Adapt the *Velocity Mindset™*

RESULTS FROM THE *VELOCITY MINDSET™* KEYNOTES, CONSULTING & TRAINING PROGRAMS:

- Increased client value from \$96 Million to \$1 Billion buyout
- Increased incremental sales revenue by \$750 Million+
- Expanded client revenue by 25% Guided \$2 Billion merging via two disparate sales strategies
- Repositioned client; negotiated \$200 Million over a 10-year contract



“Ron’s Velocity Mindset™ helps people be the very best they can be, and that’s a great contribution to the success of companies, teams, individuals and families.”

Mike Flanagan, Former North American Business Manager, Agfa HealthCare

Ron Karr, C.S.P.

- In-Demand Global Speaker & Consultant
- Sales & Leadership Expert
- Creator, *Velocity Mindset™*
- CEO Best-Selling Author

Modern sales techniques require organizations to pivot, and Ron Karr, CSP successfully fills the stop-gap between traditional and modern sales approaches.

Ron is a Global Keynote Speaker who is in high demand. He shares his expertise of 36+ years, in sales, training and leadership, for which he is recognized as a leading “Sales and Leadership Expert”.

Also, a CEO best-selling author, Ron’s books are favored by readers across the globe.

More than 200,000 people on six continents and 20 countries worldwide have benefited from his services which produced three quarters of a billion dollars in incremental revenues for leading clients.

When he is not enthusiastically presenting from the stage or the boardroom, Ron enjoys tearing it up on the golf course.

Start a conversation with Ron Karr, CSP today to transform your organization to one that achieves bigger results in less time.

**Contact
Ron Karr Today!**

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SPEAKER

ADVISOR

TRAINER